

Together

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HEADLINE NEWS

2012 Youth Week, Youth Saving Challenge Resources Available

Free resources are now available for National Credit Union Youth Week, which will take place April 22-28. By visiting the CUNA Youth Week webpage, credit unions can access promotional materials and apparel, FAQs, celebration ideas, financial education materials and more.

Credit unions are also encouraged to register for the National Youth Saving Challenge™. By participating in the free Saving Challenge, credit unions can offer their young members a chance to win \$100.

For more information, visit: http://www.cuna.org/finlit/youth_week.html.



CUNA Launches Youth Week Online Store

CUNA recently launched its [National Credit Union Youth Week™ online store](#) and is providing early bird prices for credit unions. Through March 9, credit unions can save 10% on print materials to promote the “Be a Credit Union Super Saver™” theme and events, financial education materials to introduce money concepts to youth, fun items to reward young savers, and apparel to dress the part in April. Discounts of up to 10% apply to standard items in inventory and bulk or customized orders.



“We’re excited to continue helping credit unions celebrate their young members and promote financial education,” says Joanne Sepich, CUNA’s Youth Week coordinator. “Youth Week is a great time to get youth into good saving habits that can last a lifetime.”

Credit unions can also choose to participate in the nationwide [Saving Challenge](#), in which hundreds of credit unions track youth savings deposits during the month of April. CUNA will award \$100 cash prizes to youth at 10 of the participating credit unions.

For Youth Week and throughout April, credit unions can outfit staff in Super Saver two-color imprint T-shirts in adult and youth sizes. Credit unions save on the upgraded tee and can both select the color and customize by adding the credit union name.

Also new for this year’s Youth Week, the online store builds upon the International Credit Union Day store design. Improved product categories support enhanced item browsing and easier site navigation.

For updates on Youth Week, credit union staff may sign up for a [free e-newsletter](#) and visit http://www.cuna.org/finlit/youth_week.html.

The League would like credit unions to share your promotions and photos designed around Youth Week. Just send an email with information and pictures to Alice Smith at alice@dcu.org.

[NCUA NOTES](#)

Results of NCUA Board Meeting

At its recent meeting on January 26, the National Credit Union Association (NCUA) Board showed its support for regulatory relief in loan modifications proposal. The Board also finalized the Interest Rate Risk Rule, as well as a new proposal: Derivatives for Credit Unions to Hedge Interest Rate Risk.

The NCUA Board convened its first open meeting of 2012 at the agency's headquarters and unanimously approved three items:

- A proposed rule and guidance on troubled debt restructuring (TDR) to facilitate mortgage modifications and assist credit union members in keeping their homes;
- A tailored final rule to protect against credit union failures and losses to the National Credit Union Share Insurance Fund by requiring covered federally insured credit unions (FICUs) to develop a written policy on interest rate risk (IRR) management; and
- An advance notice of proposed rulemaking (ANPR) to seek further public comments about the parameters under which federal credit unions (FCUs) may use derivatives to hedge interest rate risks.

Further Comments on Interest Rate Risk

New NCUA interest rate risk (IRR) regulations are "regulatory overkill" and only increase "the already hefty regulatory burden on credit unions," Credit Union National Association (CUNA) President/CEO Bill Cheney said following the NCUA open board meeting.

The NCUA said the final rule, which will become effective in early September, will not apply to credit unions with less than \$10 million in assets. Federally insured credit unions with assets between \$10 million and \$50 million must have a written policy if first mortgage loans plus total investments longer than five years is equal to or greater than 100% of net worth, and federally insured credit unions holding more than \$50 million in assets will need to fully comply with the new rule, the NCUA added.

The agency has estimated that 55% of all credit unions will be unaffected by the rule. However, CUNA noted, the 45% of credit unions that are subject to the rule account for more than 90% of all credit union members, meaning that the rule affects the vast majority of credit union operations.

NCUA officials at the meeting clarified that the guidance accompanying the rule would not be used by examiners as a compliance checklist and said the agency does not intend to remove a credit union's NCUSIF coverage over this rule. Insurance coverage issues would only be addressed in "extreme" cases, NCUA Director of Examinations and Insurance Larry Fazio said.

Operating Fee Scale Reduced For 2012

For the third consecutive year, NCUA is reducing the operating fee scale for federal credit unions. In a *Letter to Credit Unions #12-FCU-01*, NCUA announced that for natural person federal credit unions, the 2012 operating fee rate is 0.9% lower than the 2011 rate.

The agency said the growth of federal credit union assets and the slight overhead transfer rate increase led to the operating fee reduction. The NCUA adjusts these amounts each year by the same percentage as the projected federal credit union asset growth in order to maintain the same relationship of the scale to the asset base.

The NCUA will charge fees of \$0 for assets up to \$500,000 and \$100 for assets from \$500,001 to \$750,000. Operating fees will be charged on a sliding scale for credit unions with assets greater than \$750,000. The NCUA is offering an operating fee calculator on its homepage.

Invoices for the 2012 operating fees will be sent to credit unions in March. The invoices will also include information on the amount, if any, that a credit union must pay to adjust its National Credit Union Share Insurance Fund (NCUSIF) capitalization deposit to 1% of insured shares, the agency added.

A single payment covering operating fees and capitalization deposit adjustments will be due to the agency by **April 16**.

Click on the following website for information: <http://www.ncua.gov/Resources/Pages/LFCU2012-01.aspx>.

You can find NCUA's operating fee calculator at <http://www.ncua.gov/DataApps/SIQueries/Pages/SIOpFeeCalc.aspx>.

NCUA Economic Updates: Free on YouTube

Recent domestic and global economic issues, and how the health of the credit union system is tied to employment issues, the housing market, and interest rate changes, are all covered in the National Credit Union Administration's (NCUA) first YouTube briefing by its Office of the Chief Economist (OCE).

The video is the first in a planned series. The videos are meant to inform credit unions and the public about economic developments affecting the credit union industry and the overall economy, the NCUA said. NCUA Chairman Debbie Matz said the OCE videos would "assist credit union officials as they tackle the difficult policy issues of the day and make decisions that will have long term effects on their balance sheets."

The OCE "has a wealth of data and analyses on virtually every aspect of the economy and, through social media, credit union officials will have this valuable information at their fingertips," she added

NCUA Launches Updated Spanish MyCreditUnion.gov

The NCUA has launched an updated and enhanced Spanish version of the popular, free consumer resource tool www.MyCreditUnion.gov. The Spanish version can be found at <http://espanol.mycreditunion.gov>, where a wealth of resources and information is now available for Spanish-speaking consumers.

An important purpose of www.MyCreditUnion.gov and its Spanish translation is to reinforce that money deposited in the nearly 7,200 federally-insured credit unions is safe and protected up to \$250,000 by the full faith and credit of the U.S. Government. What's more, this free, one-stop toolbox has educational information and personal finance tips designed to help individuals make smart financial decisions and better choices with their money.

There are links for the consumer explaining how to get a free credit report each year and how to protect themselves from financial scams. These websites also explain how credit unions work, where to find a credit union to join, and even how to start a credit union. The websites also provide important pointers for resolving credit union member complaints.

[COMPLIANCE RECAP](#)

Upcoming Compliance for CUs

Network Exclusivity and Routing Requirements effective April 1: Regulation II's (debit card interchange) network exclusivity and routing requirements go into effect for all debit card issuers on April 1, 2012, regardless of asset size. Click [here](#) for the Fed's "Debit Card Interchange Fees and Routing – A Small Entity Compliance Guide."

NLRB employee rights notice must be posted by April 30: Posting the National Labor Relations Board's (NLRB) employee rights notice will now be required on April 30, 2012. The compliance date had previously been postponed from November 14, 2011, to January 31, 2012. Most private-sector employers (including credit unions) will be required to notify employees of their rights under the National Labor Relations Act (NLRA) by posting a notice in the workplace. Click [here](#) for CUNA's blog post on the poster requirement.

SAFE Act annual requirement for independent testing: The SAFE Act requires independent testing of the credit union's policies and procedures for complying with the Act and its implementing regulations "at least annually." Testing may be conducted by credit union personnel or outside parties. Where to start? Examine your policy and procedures to make sure that you're actually following them. See CUNA's [e-Guide](#) for more information on SAFE Act requirements.

New Disclosures for Remittance Providers:

On January 20, 2012, the Consumer Financial Protection Bureau (CFPB) adopted new protections for consumers who transfer money internationally. Under a new rule, remittance transfer providers must disclose the exchange rate and all fees associated with a transfer so consumers know exactly how much money will be received on the other end. The CFPB rule, effective one year from the date of publication in the *Federal Register*, will require remittance transfer providers to investigate disputes and fix mistakes. [Click here to read the CFPB rule.](#)

Check out CUNA's [CompBlog](#) for recent and upcoming regulations that need attention.

Notice of DCUL Director Election

At this year's League annual meeting in April, two 3-year terms for League director will be filled. The terms of Sharon Schaeffer, Delaware First FCU, and Susan Winward, Wilmington Postal FCU, will expire in 2012. Each CU board may nominate one eligible person as a candidate for the League board of directors. Nominations must be in writing and be accompanied by a brief written biography. Nominations are due at the League office by 4:30 p.m. on **Tuesday, February 21, 2012.**

There will be no nominations from the floor during the meeting. No CU may have more than one director serving on the League board. The five other current League directors are: Joel Romaine, Community Powered FCU; Jerry King, DEXSTA FCU; Cheryl Chilcutt, Louviers FCU; Meredith Jeffries, New Castle County Delaware EFCU; and Allen Riley, Sussex County FCU.

CUs Respond to Project Zip Code

February is Project Zip Code (PZC) Month – and all credit unions, regardless of asset size or field of membership, are asked to process the new Version 12.0 by February 29, 2012.

Kudos to [Sussex County FCU](#) and [Louviers FCU](#) for installing the new Project Zip Code program.



Project Zip Code (PZC) is a software program created by CUNA to match credit union members to their legislative districts at both the federal and state levels. With new districts being created as a result of the 2010 Census, it is more important than ever for credit unions to participate in PZC.

[Click here](#) for more information on Project Zip Code.

Remember: Credit unions that have run past versions of PZC are not current. Credit unions will need to download the new 12.0 version from the email instructions sent by the League.

Questions should be directed to Alice Smith at the League office.

[DELAWARE NOTES](#)

Long-time credit union activist Carlton Tull passed away on January 24, 2012. Mr. Tull spent over 38 years with Nylon Capitol FCU, now known as **SUSSEX COUNTY FCU**. He was the manager of Nylon Capitol for 11 years and then spent 27 years on the board of directors. During that time, he also served several years on the board of the Delaware Credit Union League.

March 1 through April 30, Delaware CUs can support Children's Miracle Network Hospitals through the **Change a Child's Life** coin collection campaign. Simply display the coin collection boxes in your branches and invite your members to change a child's life by donating their spare change. All proceeds benefit The Children's Hospital of Philadelphia, your local Children's Miracle Network Hospital. Sign up now at www.cu4kids.org/changedrive.

Delaware's newest credit union, **STEPPING STONES COMMUNITY FCU** in Wilmington, recently began using Zephyr®, a service offered by Mid-Atlantic Corporate.

LOUVIERS FCU sponsored the January 12 University of Delaware women's basketball game at the Bob Carpenter Center in Newark. Interactions with the spectators and informing them about the varied services LFCU has to offer provided great community relations and helped to strengthen the partnership with the University and extended community.

Board member Vic Carter and MSR Kristen Gregory interact with the spectators.



[POSITIONS SOUGHT:](#)

Account Services/Payment Processing. Individual with over 17 years of progressive banking experience seeks a CU position. Experience in customer service/collections, operations and project management, marketing, and payment processing through ACH and monetary control. For a copy of this resume, contact the League office and ask for resume #1-25-12.

Public Relations/Marketing/Community Service. Individual with experience as a non-profit professional seeks a leadership position. Experience in facility operations, program management, community development, staff development, board development, and leadership skills. For a copy of this resume, contact the League office and ask for resume #1-31-12.

EDUCATIONAL OPPORTUNITIES

February QuickBites Teleconferences

One-hour sessions run from 11 a.m.-noon:

- 02/07 Paid Advertising on the Internet
- 02/22 Internet Lending
- 02/23 Online Banking Risks

The 1.5 hour session runs from 11 a.m.-12:30 p.m.

- 02/15 Introduction to Lender Flood Compliance

Two-hour sessions run from 11 a.m.-1 p.m.

- 02/02 IRA Essentials

The fee for the one-hour sessions is \$99; the 1 ½ hour session is \$129; and the two-hour session is \$169 (none offered this month). The deadline to register with Bernadette Hines: one week before the session.

February Webinars

- 02/02 Frontline Staff: Minor Accounts – Legal Ownership, Debit Cards, and Access
- 02/08 Regulation E: Handling ATM & Debit Card Claims
- 02/09 Regulatory Compliance for Board & Senior Management (more offerings later in February)
- 02/15 Tax Refunds: Posting and Exceptions
- 02/16 Understanding Borrowers' Tax Returns
- 02/22 GFE & HUD-1: Issues and Update
- 02/28 Identifying and Preventing Elder Fraud Abuse

The webinars are 90 minutes (3-4:30 p.m.). The \$189 registration fee is for EITHER the “live” webinar or an archived on-demand web link and free CD-ROM of the complete session. The \$219 registration fee will now cover all three options.

Human Resources Council – Tuesday, February 28, from 10 a.m.-noon at the League office. Attorney Randall Schauer will speak on dealing with cultural diversity issues in the workplace. Free for registered council members; all others \$100 per person.

Robbery Prevention Seminar – Tuesday, March 13, from 5:30-7:30 p.m. (light refreshments at 5 p.m.). Currently scheduled for the League; if more than 25 people attend, session will be relocated to the Associated Builders and Contractors' training room, located near the League office. All registrants will be notified of any location or change date. Presenter: Sgt. Claudine Malone, New Castle County Police Department. Topics will include prevention strategies and what to do during and after a robbery. Fee: \$55 per person. **Regis. deadline: March 1.**

Mark Your Calendars!

Delaware Credit Union League
2012 Annual Meeting & Trade Show - "Recipe for Success"
April 19-21
The Clarion, Ocean City, Maryland

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